

1. Job Information:

Job Title	: Sales: Staffing Service
Start Date	: ASAP
Employment Type	: Full time, Exempt
Pay Rate	: Open
Location	: Dhaka, Bangladesh (Possible Training in Dallas, TX, USA 3-6 month/year)
Operational Area	: USA
Number of open positions	: 2-3

2. Responsibilities: As a staffing salesperson, you will be required to perform the following responsibilities, including but not limited to:

- Perform cold calling to generate leads or customers who needs staffing services for their company in following industries: 1) Aerospace & Defense, 2) Manufacturing, 3) Automobile, 4) Architecture Engineering & Construction, 5) Oil & Gas, 6) Heavy Machinery Equipment, 7) High Tech, 8) Life Science and Medical Devices, 9) Consumer Goods and Packaging 10) Floating Structures 11) Entertainment Leisure and Hospitality 12) Healthcare Technology 13) Information Technology etc.
- Make Hi-Tech Bangla Staffing Services listed as vendors through cold calling on the telephone, person-to-person meetings and networking with prospective companies.
- Establish and maintain routine weekly contact with vendor companies to secure business within minimum amount of time
- Meeting potential client (Vendor companies) for open position.
- Find appropriate professionals to develop business, by using our ZOHO CRM and D&B, to acquire more customers
- Prepare business Proposals and Presentations as needed and tailored to target companies/local government/federal government entities.
- Perform other duties related to staffing businesses.
- Input accounts and sales updates in the CRM on a regular basis.
- Use technical expertise to generate creative and innovative solutions to bring business/revenue
- Generate a minimum number of prospecting phone calls as required by the leadership
- Create the appropriate pipeline to reach business objectives

3. Education

- Graduates with an MBA from IBA (DU)/NSU are preferable
- A -level and O -level preferred
- Highly competent in spoken English (an IELTS score of 7.0 or equivalent will be preferred)

4. Contact:

- BD Office:
 - 28 Kazi Nazrul Islam Avenue, NAVANA Zohura Square, Suite 11/A, Bangla Motor, Dhaka-1000,
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